

PEPPERDINE | GRAZIADIO
BUSINESS SCHOOL

MSRE Program Overview: Meet Your Faculty

**Dr. Donn Dongshin Kim
Associate Professor of Finance
and Real Estate
MSRE Program Chair**

Meet Our Faculty



Dr. Donn Dongshin Kim
MSRE Program Chair
Interim Dept. Chair



Dr. Abraham Park
Senior Associate Dean



Prof. Heather Boren
Instructor of Finance
President/Broker,
Estate Match Realty



Dr. Michael Cusumano
Managing Director,
Cusumano Real Estate Group



Prof. Todd Stender
Owner & Managing Member
Stender Capital Investments



Prof. Joseph Soleiman
Principal,
Vivo Investment Group



Dr. Gil Keinan
Managing Director,
Local Equity



Dr. Clemens Kownatzki
Associate Dean



Prof. Jordan Drake
CPA, MBA



Prof. Vicky Schiff
CEO,
Avrio Management, LP

MSRE Program Design

Finance Focused Program

We consider real estate as a part of bigger financial markets. So,

- Our curriculum is finance focused and provides a very strong theoretical background as well as practical skill sets built on the theoretical foundation.
- Our faculty consists of well-established scholars and industry professionals to successfully deliver our curriculum.
- Lastly, our faculty members are all welcoming and caring people.

Financial Markets

Equity, Debt, Real Estate, ...

Real Estate Financial Market

Fall

- Excel and Quant Review
- Real Estate Principles
- Real Estate Investments and Finance I
- Legal Issues in Real Estate
- Real Estate Accounting
- ARGUS Software

Spring

- Real Estate Investments and Finance II
- Real Estate Development
- Real Estate Financial Modeling
- Real Estate Investments and Portfolio Management
- Real Estate Market Analysis (planned)

Summer

- Internship/Field Project

Fall Courses

Workshops Week 1	• BSCI 650 Personal and Leadership Development Workshop: 1 unit • DESC 601 Excel and Quant Review: 1 unit
Core Courses Weeks 2-12 3 units each Total 12 units	• FINC 642 Real Estate Principles, Markets, and Economics • FINC 643 Real Estate Investments and Finance I • LEGL 648 Legal Issues in Real Estate • ACCT 641 Real Estate Accounting and Financial Statement Analysis
Elective	• FINC 698 Contemporary Issues in Finance (ARGUS Software): 2 units (highly recommended)
Career Seminar	• PGBS 560 Career Seminar: 0 unit

TOTAL: 14 required units + 2 elective units = 16 units

Spring Courses

Workshop Week 1	• LEGL 601 Negotiations and Resolution of Conflicts Workshop 1 unit
Core Courses Weeks 2-12 3 units each Total 12 units	• FINC 644 Real Estate Investments and Finance II • FINC 645 Real Estate Development • FINC 646 Real Estate Financial Modeling and Technologies • FINC 649 Real Estate Investments and Portfolio Management (core elective)
Elective	• FINC 698 Contemporary Issues in Finance (Real Estate Market Analysis): 2 units (highly recommended)
Required GBI	• PGBS 693 Global Business Intensive: 2 units

Chloe Weatherill

Assistant Director, Global Programs

TOTAL: 12 required units + 5 elective units = 17 units

Summer Courses

Required Internship	- PGBS 695 Internship: 1 unit, or - PGBS 696 Field Project: 1 unit
Elective	Electives from PGBS (only for those need a full summer term)

TOTAL: 1 required unit (+ elective).

This will conclude your coursework.

Requirements to Graduate

Coursework Unit Summary

Term	Required	Elective	Total
Fall	14	2	16
Spring	12	5	17
Summer	1		1
Total	27	7 (minimum)	34 (minimum)

Requirements to Graduate (August)

- All required courses AND
- Minimum total 34 units AND
- Minimum 3.0 GPA average.

Questions?

- Hannah Scott-Persson
Academic Program Advisor
hannah.scottpersson@pepperdine.edu
310.506.7411

Real Estate Competitions

- ARGUS Challenge: Top 10 in 2022
(Prof. Heather Boren)
- Colvin Case Study Challenge: 1st place in 2022
(Dr. Michael Cusumano)
- ULI Hines Student Competition
(Dr. Michael Cusumano, Tony June (Class 2022))

Class of 2022



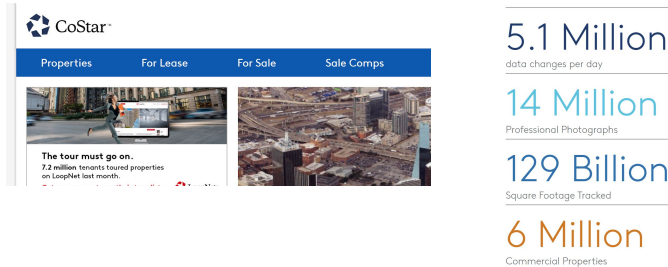
Class of 2023



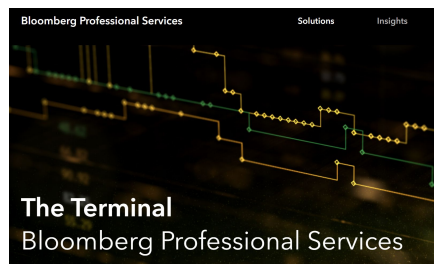
Resources

CoStar

The largest, best data source in Real Estate.

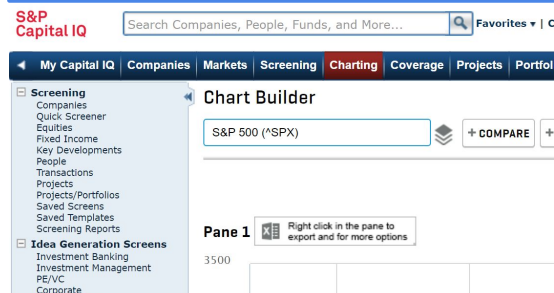


Bloomberg Terminal



S&P Capital IQ

Vast financial market data, analysis....



Partnerships



Introduction to PREA

Pepperdine Real Estate Association (PREA)

- Events: Guest speakers, alumni events, networking events, etc.
- Appointed Positions:
 - President
 - Vice President
 - Treasurer

Overall, those positions need to take initiative for hosting real estate student events at Pepperdine.
- PREA can request Student Activity Fee Funding to fund events
- Advisor: Prof. Heather Boren
- Appointing Process: Heather Boren



Christian Deindoerfer
President, 2023

Concluding Remarks: We are Pepperdine MSRE!

At Pepperdine, you will learn **high level knowledge and skill sets**. However, there's beyond that...

- **We build a strong, bonding, and loving community** at Pepperdine.
- **All these will become your permanent and most valuable assets** in your future.
- **So, in this one-year journey, let's prepare ourselves to be the leaders of tomorrow's real estate market!**

Concluding Remarks: We are Pepperdine MSRE!

So, Let's:

- ★ get excited!
- ★ be professional!!
- ★ have a lot of fun!!!
- ★ most of all,
let's love each other!!!!



We are Pepperdine MSRE!



Q & A

Closing

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Top 10 Ways to Lead Yourself to Excellence

1. Read each syllabus carefully – know and understand what is expected of you
2. Attend each class session prepared to contribute to the discussion, speak up, & stay focused
3. Aim high – do the most rather than the minimum
4. Conduct yourself with the highest level of honesty, integrity, and professionalism
5. Write well - if you need support, check out our PGBS [writing resources](#)
6. Be the team member everyone wants on their team
7. Actively seek out new teammates with different perspectives when possible – diversity + inclusion
8. Help your classmates become better leaders through honest, constructive feedback
9. Work together and help each other. You are a cohort – you are not fully successful unless ALL of you succeed
10. Stay strong to the end - graduation is coming!

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