

Straus Institute for Dispute Resolution

2020 FALL COURSE SCHEDULE

August 17 – November 20, 2020

NOTICES

ADVANCE ASSIGNMENTS FOR INTENSIVE COURSES AND OBSERVANCE OF RELIGIOUS HOLIDAYS

A class syllabus including any advance reading and/or writing assignments for intensive classes will be emailed to students 3-4 weeks prior to the start of class. Please note that it is each student's responsibility to review the syllabus well before the class begins and complete any advance assignments. Students who show up the first day unprepared risk being dropped from the class.

If a student intends to miss one or more classes for religious observance in an intensive course (i.e., one that runs for a shorter period than a regular semester term), he or she must notify the Academic Dean prior to registering for that intensive course to determine whether such absences would fundamentally alter the nature of the intensive course.

RESCHEDULING EXAMS

While most Straus classes will require a final paper instead of a final exam, it is important for everyone to be aware of the exam rescheduling policy in the event you enroll in one or more classes with a final exam. Students may not petition to reschedule a final exam unless two final exams are to be taken on the same day. Therefore, it is important for you to pay attention to the final exam schedule when you are selecting your courses. Petitions to change one of two exams scheduled for the same day must be filed by the seventh week of classes. For additional details concerning the law school final exam policies go to <http://law.pepperdine.edu/academics/policy/>.

EXTERNSHIP ENROLLMENT

Students cannot register for externships through WaveNet. All students are required to have their externship placement confirmed with the placement supervisor, and the academic adviser before they can register. Once that is done please email Christopher Shea at christopher.shea@pepperdine.edu to complete the Externship Placement Form. All externships should be completed within the semester registered unless prior permission has been granted for extended time.

LL.M. INDEPENDENT STUDY ENROLLMENT

Students needing to enroll in a required LL.M. Independent Study Project need to speak with Professor Sarah Park prior to enrolling.

NEW COURSES:

Selected Issues in Dispute Resolution: Leadership in Dispute Resolution

Leadership skills are highly sought after in most organizations, communities and other work environments. These skills are pristine companions to dispute resolution competencies developed in other courses at Straus. Key concepts such as leadership, formal and informal authorities, power, influence, followership among others are applied to a practical and coherent theoretical framework of adaptive leadership

This leadership class examines the dynamics, diagnostics, benefits, constraints, strategic foundation and skills related to a general understanding of leadership and its practice or exercise in the context of Dispute Resolution. The course explores leadership from a theoretical perspective as well as an experiential approach with and without authority, across boundaries and from diverse political and organizational positions. There is an emphasis on learning through simulation exercises and mostly through case consultation deriving from cases and the students' previous experiences.

SCHOOL OF LAW CALENDAR

Some changes in the course schedule may be required.
Classes will be held on all holidays unless noted below.

SCHOOL OF LAW FALL 2020 SCHEDULE

<http://law.pepperdine.edu/academics/calendar/>

| | | |
|------------------|--------------|--|
| August | 10-13 | Launch Week/New Student Orientation (required for all new students) |
| | 14 | 1L JD Classes begin |
| | 17 | Fall semester classes begin for all other students |
| | 28 | Add/Drop period ends* |
| | 28 | Last day to drop classes without a "W" appearing on transcript* |
| | 28 | Last day to withdraw with tuition refunded at 100% (No "W" on Transcript)* |
| September | 7 | Holiday - Labor Day (no classes) |
| | 11 | Last day to withdraw with tuition refunded at 75% ("W" on Transcript)* |
| | 18 | Last day to withdraw with tuition refunded at 50% ("W" on Transcript*) |
| | 25 | Last day to withdraw with tuition refunded at 25% ("W" on Transcript)* |
| | 26 | Tuition refund no longer available |
| October | 2 | Last day to petition for change in final examination schedule |
| November | 20 | Last day of classes - MONDAY schedule (due to Labor Day holiday) |
| | 30 | Final examination period begins |
| December | 11 | Final examination period ends |
| | 12 | Winter holiday begins |

LLM students taking doctrinal classes may elect HP/P/CR/F once all grades are posted.

*Dates only apply to full semester courses.

TENTATIVE STRAUS WINTER INTENSIVE 2020 SCHEDULE

January 4 - 8, 2021

(Note classes will not meet on January 6, 2021)

Additional information including course descriptions and faculty bios will be available at: <http://law.pepperdine.edu/straus/>

| | | |
|----------------|----------|---|
| October | 12 | Registration for Winter Intensive begins |
| January 4 | 4 | Winter Intensive Classes Begin |
| | 4 | Tuition refund no longer available |
| | 4 | Add/Drop Period Ends |
| | 6 | No Classes on Wednesday |
| | 8 | Last day of Winter Intensive Classes |

SCHOOL OF LAW CALENDAR

Some changes in the course schedule may be required.
Classes will be held on all holidays unless noted below.

SCHOOL OF LAW SPRING 2021 SCHEDULE


<http://law.pepperdine.edu/academics/calendar/>

| | | |
|-----------------|-----------|---|
| January | 11 | Spring semester classes begin |
| | 18 | Holiday - Martin Luther King, Jr. (no classes) |
| | 22 | Add/Drop period ends* |
| | 22 | Last day to drop classes without a "W" appearing on Transcript* |
| | 22 | Last day to withdraw with tuition refunded at 100% (No "W" on Transcript)* |
| | 29 | Last day to withdraw with tuition refunded at 75% ("W" on Transcript)* |
| February | 5 | Last day to withdraw with tuition refunded at 50% ("W" on Transcript)* |
| | 12 | Last day to withdraw with tuition refunded at 25% ("W" on Transcript)* |
| | 13 | Tuition refund no longer available* |
| | 26 | Last day to petition for change in final examination schedule |
| March | 15-19 | Study/Interview Break |
| April | 26 | Last day of Spring classes The last day for all other courses is the last day on which the class is held. |
| May | 3 | Final Examination Period begins |
| | 8 | Final Examination Period ends |
| | 21 | Graduation |

LLM students taking doctrinal classes may elect HP/P/CR/F once all grades are posted

*Dates only apply to full semester courses.

STRAUS INSTITUTE FOR DISPUTE RESOLUTION 2020 FALL COURSE SCHEDULE

 Classes that will use the **COURSES** platform on Zoom fully synchronous with your Pepperdine Zoom account

 Classes that will use the **2PEP** platform half synchronous half asynchronous on the 2PEP zoom platform

Note: Courses offered may be subject to cancellations if there are fewer than 10 students enrolled for the course two weeks prior to the first day of class.

| <u>Course #</u> | <u>Course Title</u> | <u>Units Time</u> | <u>Day</u> | <u>Room</u> | <u>Exam</u> |
|-----------------------------------|---|--------------------------|------------|-------------|-------------|
| LAW 2832.01 CLASS# 3626 | INTERNATIONAL COMMERCIAL ARBITRATION THEORY AND DOCTRINE M. VASCONCELLOS This course will be taught online via Zoom fully synchronous. <i>Co-requisite: Concurrent enrollment in International Commercial Arbitration Procedure and Practice required.</i> | UNITS: 2 8:30-10:30am | M | ONLINE | NONE |
| LAW 2282.02 CLASS# 3438 | SELECTED ISSUES IN DISPUTE RESOLUTION: APOLOGY, FORGIVENESS AND RECONCILIATION* P. ROBINSON Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. Special Format: This class will be taught online for six Mondays (October 12 – November 16). The final session of this class will be held on Friday, November 20. | UNITS: 2 8:30-10:30am | M | ONLINE | NONE |
| LAW 380.01 CLASS# 3404 | MEDIATION CLINIC* S. BLONDELL This course will be taught online via Zoom fully synchronous. The field work will be both asynchronous and synchronous fully online. There is an application process for registration for the Mediation Clinic and enrollment will be limited. Application . <i>Prerequisites: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice.</i> The Mediation Clinic offers students the opportunity to mediate actual disputes. The Clinic will require 2 hours of class time weekly (scheduled) and approximately 4 hours of fieldwork (either online or in person) per week. Graded HP/P/CR/F. | UNITS: 2 3:15-5:15pm | M | ONLINE | NONE |
| LAW 2942.01 CLASS# 3439 | INTRODUCTION TO U.S. LAW B. JAMES This course will be taught online via Zoom fully synchronous. | UNITS: 2 3:15-5:15pm | M | ONLINE | NONE |
| LAW 1492.02 CLASS# 3440 | NEGOTIATION THEORY AND PRACTICE* M. WESTON Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time Special Format: This class will meet on seven Mondays (August 17 – October 5) | UNITS: 2 5:45-7:45pm | M | ONLINE | NONE |

LAW 1492.05 **NEGOTIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3926 **C. GRAFFY** 5:45-9:00pm M ONLINE NONE
 8:30-11:30am S (10/3)
 12:30-2:45pm

This course will be taught online via Zoom fully synchronous.

Special Format: This class will meet on seven Mondays (August 17 – October 5) and one Saturday (October 3) from 8:30-11:30am and 12:30-2:45pm

LAW 1422.02 **MEDIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3441 **S. SINGH** 5:45-7:45pm M ONLINE NONE

A little more than half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Special Format: This class will meet on six Mondays (October 12 – November 16). The final session of this class will be held on Friday, November 20. It is strongly recommended that students wanting to enroll in Law 1422 Mediation Theory and Practice should have already completed or be concurrently enrolled in Law 1492 Negotiation Theory and Practice.

LAW 1422.05 **MEDIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3925 **D. DOTO** 5:45-7:45pm M ONLINE NONE

A little more than half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Special Format: This class will meet on six Mondays (October 12 – November 16). The final session of this class will be held on Friday, November 20. It is strongly recommended that students wanting to enroll in Law 1422 Mediation Theory and Practice should have already completed or be concurrently enrolled in Law 1492 Negotiation Theory and Practice.

LAW 2282.01 **SELECTED ISSUES IN DISPUTE** UNITS: 2
 CLASS# 3442 **RESOLUTION: INTELLECTUAL PROPERTY*** 6:00-9:10pm M ONLINE NONE
P. BURNS

This course will be taught online via Zoom fully synchronous.

Prerequisites: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice

Special Format: This class will meet on nine Monday evenings beginning the first week of classes.

LAW 2282.03 **SELECTED ISSUES IN DISPUTE** UNITS: 2
 CLASS# 3443 **RESOLUTION: DEVELOPING THE DEMAND** 8:30-10:30am T ONLINE NONE
AND SUPPLY SIDES OF A MEDIATION MARKET
L. D'URSO

This course will be taught online via Zoom fully synchronous.

LAW 2282.05 **SELECTED ISSUES IN DISPUTE RESOLUTION:** UNITS: 2
 Class# 3504 **FACILITATING DYNAMIC GROUPS*** 5:30-9:30PM T ONLINE NONE
D. SILVERBERG

This course will be taught online via Zoom fully synchronous

Prerequisite: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice

Special Format: This class will meet on seven Tuesdays (August 18 – September 29)

LAW 1492.03 **NEGOTIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3444 **C. GRAFFY** 5:45-9:00pm T ONLINE NONE
 8:30-11:30am S (9/26)
 12:30-2:45pm

This course will be taught online via Zoom fully synchronous.

Special Format: This class will meet on seven Tuesdays (August 18 – September 29) and one Saturday (September 26) from 8:30-11:30am and 12:30-2:45pm

LAW 1632.01 **ARBITRATION PRACTICE AND ADVOCACY*** UNITS: 2
 CLASS# 3445 **T. STIPANOWICH** 5:45-7:45pm T ONLINE NONE

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Prerequisites: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice.

Special Format: This class will meet on 7 Tuesdays (August 18 – September 29).

LAW 1422.01 **MEDIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3446 **S. HAUSNER** 5:45-7:45pm T ONLINE NONE

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Special Format: This class will meet on seven Tuesdays (October 6 – November 17). It is strongly recommended that students wanting to enroll in Law 1422 Mediation Theory and Practice should have already completed or be concurrently enrolled in Law 1492 Negotiation Theory and Practice.

LAW 1632.02 **ARBITRATION PRACTICE AND ADVOCACY*** UNITS: 2
 CLASS# 3447 **T. STIPANOWICH** 5:45-7:45pm T ONLINE NONE

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Prerequisites: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice.

Special Format: This class will be taught online over 7 Tuesdays (October 6 – November 17).

LAW 1492.01 **NEGOTIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3409 **D. DOWLING** 8:30am-10:30am W ONLINE NONE

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Special Format: This class will be taught online for seven Wednesdays (August 19 – September 30)

LAW 1422.03 **MEDIATION THEORY AND PRACTICE*** UNITS: 2
 CLASS# 3489 **D. DARDEN** 8:30-10:30am W ONLINE NONE

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Special Format: This class will be taught online for seven Wednesdays (October 7 – November 18)
 It is strongly recommended that students wanting to enroll in Law 1422 Mediation Theory and Practice should have already completed or be concurrently enrolled in Law 1492 Negotiation Theory and Practice.

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|--|---|--------------------------|---|--------|------|
| LAW 1902.01 CLASS# 3906 | CROSS-CULTURAL CONFLICT AND * DISPUTE RESOLUTION* S. SINGH/ B. BASRAON | UNITS: 2 1:30-3:30pm | W | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. <i>Prerequisites: Law 1492 Negotiation Theory and Practice and Law 1422 Mediation Theory and Practice.</i> Special Format: This class will be taught online for seven Wednesdays (October 7 – November 18) | | | | | |
| LAW 181.01 CLASS# 3517 | LEGAL RESEARCH AND WRITING I FOR STRAUS STUDENTS S. PARK | UNITS: 2 8:30-10:30am | R | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. Special Format: This class will be taught online for seven Thursdays (August 20 – October 1). | | | | | |
| LAW 2902.01 CLASS# 3625 | INTERNATIONAL COMMERCIAL ARBITRATION PROCEDURE & PRACTICE* J. COE | UNITS: 2 8:30-10:30am | R | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. <i>Co-requisite: Concurrent enrollment in International Commercial Arbitration Theory and Doctrine required.</i> Special Format: This class will be taught online for seven Thursdays (October 8 – November 19) | | | | | |
| LAW 2282.06 CLASS# 3505 | SELECTED ISSUES IN DISPUTE RESOLUTION: ENTERTAINMENT INDUSTRY DISPUTES* W. NIX | UNITS: 2 3:15-5:15pm | R | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. <i>Prerequisite: Law 1422 Mediation Theory and Practice</i> Special Format: This class will be taught online for seven Thursdays (October 8 – November 19). | | | | | |
| LAW 1492.04 CLASS# 3488 | NEGOTIATION THEORY AND PRACTICE* J. KIM | UNITS: 2 5:45-7:45pm | R | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. Special Format: This class will be taught online for seven Thursdays (August 20 – October 1) | | | | | |
| LAW 1422.04 CLASS# 3490 | MEDIATION THEORY AND PRACTICE* S. SHULTZ | UNITS: 2 5:45-7:45pm | R | ONLINE | NONE |
| Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time. Special Format: This class will be taught online for seven Thursdays (October 8 – November 19) It is strongly recommended that students wanting to enroll in Law 1422 Mediation Theory and Practice should have already completed or be concurrently enrolled in Law 1492 Negotiation Theory and Practice. | | | | | |

LAW 2952.01 PSYCHOLOGY OF CONFLICT UNITS: 2
CLASS# 3449 COMMUNICATION* 5:45-7:45pm R ONLINE NONE
W. EDDY

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Prerequisites: Law 1492 Negotiation Theory and Practice, Law 1422 Mediation Theory and Practice and one the following arbitration courses: Law 372, Law 1632, Law 1672, Law 2832 or Law 2902.

Special Format: This class will be taught online for seven Thursdays (October 8 – November 19).

LAW 2952.02 PSYCHOLOGY OF CONFLICT UNITS: 2
CLASS# 4279 COMMUNICATION* 5:45-7:45pm R ONLINE NONE
S. BLONDELL

Half of the total hours for this class will be online and the remainder will utilize asynchronous material that students must watch on their own time.

Prerequisites: Law 1492 Negotiation Theory and Practice, Law 1422 Mediation Theory and Practice and one the following arbitration courses: Law 372, Law 1632, Law 1672, Law 2832 or Law 2902.

Special Format: This class will be taught online for seven Thursdays (October 8 – November 19).

LAW 2282.04 SELECTED ISSUES IN DISPUTE RESOLUTION: UNITS: 2
CLASS# 3451 LEADERSHIP IN DISPUTE RESOLUTION 8:30-11:05am F ONLINE NONE
A. GOMMA

This course will be taught online via Zoom fully synchronous.

Special Format: This class will meet online over eleven Friday mornings during the semester. Class will begin on August 21.

Additional courses may be added, so please check on a regular basis for updates.

*This course meets the ABA experiential unit requirement - *JD students only*.

Last updated 8/18/20

Please Note links to digital versions (epub or pdf) of required textbooks

This book is a custom print and you will likely not find it on Amazon. You can contact the Pepperdine Bookstore for copies but as they are on campus infrequently it is suggested that you purchase this book digitally at online at <https://www.vitalsource.com/products/arbitration-jay-folberg-dwight-golann-v9781543811254?>

New Sections or changes in adoptions

Fall 2020 Straus Textbook Adoptions

| Class Nbr | LAW Number | Class Section | Course Title | Instructor Name | # of Books | BOOK ORDER |
|---|------------|---------------|--|---|------------|---|
| 3445 | 1632 | 1 | Arbitration Practice and Advocacy | Stipanowich,Thomas J | 1 | Arbitration: Theory, Practice, and Law – Stipanowich- ISBN-13: 978-1-4548-8157-5 - CUSTOM PRINT |
| 3447 | 1632 | 2 | Arbitration Practice and Advocacy | Stipanowich,Thomas J | 1 | Arbitration: Theory, Practice, and Law – Stipanowich- ISBN-13: 978-1-4548-8157-5 - CUSTOM PRINT |
| Arbitration: Theory, Practice and Law | | | | | | |
| 3906 | 1902 | 1 | Cross-Cultural Conflict and Dispute Rsesolution | Singh,Sukhsimranjit/ Basraon, Baldip | 0 | NO BOOK |
| 3625 | 2902 | 1 | International Commercial Arbitration Procedure and P | Coe, Jack | 1 | MARGARET MOSES, THE PRINCIPLES AND PRACTICE OF INTERNATIONAL COMMERCIAL ARBITRATION (3d edn.) (Cambridge Univ. Press 2012) ISBN: 978-1316606285 |
| The Principles and Practice of International Commercial Arbitration | | | | | | |
| 3626 | 2832 | 1 | International Commercial Arbitration Theory and Doc | Vasconcellos, Marcio | 1 | Redfern & Hunter, et al. International Arbitration (Oxford University Press) Sixth Edition 2015 - ISBN: 978-0198714255 |
| Redfern and Hunter on International Arbitration | | | | | | |
| 3439 | 2942 | 1 | Introduction to US Law | James,Bernard | 1 | Burnham's Introduction to the Law and Legal System of the United States 6thE , Burnham - ISBN-10: 0314266100 |
| Burnham's Introduction to the Law and the Legal System of the United States | | | | | | |
| 3517 | 181 | 1 | Legal Research and Writing I For Straus Students | Park, Sarah | 0 | NO BOOK |
| 3404 | 380 | 1 | Mediation Clinic | Blondell, Stephanie | 0 | NO BOOK |
| 3446 | 1422 | 1 | Mediation Theory and Practice | Hausner,Stacie Feldman | 1 | Mediation: The Roles of Advocate and Neutral 3rd E , Jay Folberg, Dwight Golann - ISBN-13: 978-1454852056 |
| Mediation: The Roles of the Advocate and Neutral | | | | | | |
| 3441 | 1422 | 2 | Mediation Theory and Practice | Singh,Sukhsimranjit | 1 | Mediation: The Roles of Advocate and Neutral 3rd E , Jay Folberg, Dwight Golann - ISBN-13: 978-1454852056 |
| Mediation: The Roles of the Advocate and Neutral | | | | | | |
| 3489 | 1422 | 3 | Mediation Theory and Practice | Darden, Darryl | 1 | Mediation: The Roles of Advocate and Neutral 3rd E , Jay Folberg, Dwight Golann - ISBN-13: 978-1454852056 |
| Mediation: The Roles of the Advocate and Neutral | | | | | | |
| TBD | 1422 | 5 | Mediation Theory and Practice | Doto, David | 1 | Mediation: The Roles of Advocate and Neutral 3rd E , Jay Folberg, Dwight Golann - ISBN-13: 978-1454852056 |
| Mediation: The Roles of the Advocate and Neutral | | | | | | |
| 3490 | 1422 | 4 | Mediation Theory and Practice | Shultz, Selina | 1 | Mediation: The Roles of Advocate and Neutral 3rd E , Jay Folberg, Dwight Golann - ISBN-13: 978-1454852056 |
| Mediation: The Roles of the Advocate and Neutral | | | | | | |
| 3409 | 1492 | 1 | Negotiation Theory and Practice | Dowliing, David | 2 | NEGOTIATION GENIUS by Malhotra, Deepak, and Max Bazerman, Bantam Publishing, 2007 or 2008 version / GETTING TO YES by Fisher, Roger, Ury, William, and Patton, Bruce, Penguin Publishing, 2011 |
| Getting to Yes | | | | | | |
| Negotiation Genius | | | | | | |
| 3440 | 1492 | 2 | Negotiation Theory and Practice | Weston,Maureen C | 3 | NEGOTIATION GENIUS by Malhotra, Deepak, and Max Bazerman, Bantam Publishing, 2007 or 2008 version / GETTING TO YES by Fisher, Roger, Ury, William, and Patton, Bruce, Penguin Publishing, 2011/ Lawyer Negotiation: Theory Practice and Law, 3rd E - ISBN-978-1454852063 |
| Getting to Yes | | | | | | |
| Negotiation Genius | | | | | | |
| 3444 | 1492 | 3 | Negotiation Theory and Practice | Graffy,Colleen P | 2 | Lawyer Negotiation: Theory Practice and Law, 3rd E - ISBN-978-1454852063 / Getting to Yes by Fisher, Ury and Patton ISBN-10: 0143118757 |
| Getting to Yes | | | | | | |
| Lawyer Negotiation: Theory Practice and Law | | | | | | |
| 3926 | 1492 | 5 | Negotiation Theory and Practice | Graffy,Colleen P | 2 | Lawyer Negotiation: Theory Practice and Law, 3rd E - ISBN-978-1454852063 / Getting to Yes by Fisher, Ury and Patton ISBN-10: 0143118757 |
| Getting to Yes | | | | | | |
| Lawyer Negotiation: Theory Practice and Law | | | | | | |

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|---|------|---|--|----------------------|---|---|
| 3488 | 1492 | 4 | Negotiation Theory and Practice | Kim,Jasper | 2 | NEGOTIATION GENIUS by Malhotra, Deepak, and Max Bazerman, Bantam Publishing, 2007 or 2008 version / GETTING TO YES by Fisher, Roger, Ury, William, and Patton, Bruce, Penguin Publishing, 2011 |
| Getting to Yes | | | | | | |
| Negotiation Genius | | | | | | |
| 3449 | 2952 | 1 | Psychology of Conflict Communication | Eddy,William A | 2 | BILL EDDY, HIGH CONFLICT PEOPLE IN LEGAL DISPUTES , ISBN: 978-1936268153/ STONE, D., ET AL. DIFFICULT CONVERSATIONS: HOW TO DISCUSS WHAT MATTERS MOST . TENTH ANNIVERSARY EDITION. Penguin Books, 2010. ISBN: 978-0143118442 |
| High Conflict People in Legal Disputes | | | | | | |
| Difficult Conversations: How to Discuss What Matters Most | | | | | | |
| 3438 | 2282 | 2 | Selected Issues In DR - Apology, Forgiveness, Reconcil | Robinson,Peter R | 1 | <i>Apology, Forgiveness and Reconciliation for Good Attorneys and other Peacemakers</i> , Peter Robinson 978-0692913970 [AMAZON'] - ONLY AVAILABLE ON AMAZON |
| Available on Amazon Kindle, digitally. Please email Deborah Jasmin if you are having trouble getting this book. | | | | | | |
| 3442 | 2282 | 1 | Selected Issues In DR - Intellectual Property | Burns,Paul E | 0 | NO BOOK |
| 3451 | 2282 | 4 | Selected Issues In DR - Leadership | Gomma de Azevedo,And | 2 | <i>How to Cross Boundaries, Build Bridges, and Lead Change</i> by Dean Williams -ISBN-13: 978-1626562653 / <i>The Practice of Adaptive Leadership: Tools and Tactics for Changing Your Organization and the World</i> by Ronald Heifetz - ISBN-13: 978-1422105764 |
| How to Cross Boundaries, Build Bridges, and Lead Change | | | | | | |
| The Practice of Adaptive Leadership: Tools and Tactics for Changing Your Organization and the World | | | | | | |
| 3443 | 2282 | 3 | Selected Issues In DR- Dvlpng the Demand and Supp | D'Urso,Leonardo | 0 | NO BOOK |
| 3505 | 2282 | 6 | Selected Issues in DR: Entertainment Disputes | Nix, William | 1 | Burr, Sherri. Entertainment Law in a Nutshell . West Academic Publishing, 2017- ISBN: 9781683285045 |
| Entertainment in a Nutshell | | | | | | |
| 3504 | 2282 | 5 | Selected Issues in DR:Facilitating Dynamic Groups | Silverberg, Donna | 1 | Facilitating With Ease: Core Skills for Facilitators, Team Leaders and Members, Managers, Consultants, and Trainers 4th Edition, Bens - ISBN-10: 1118107748 |

[Facilitating With Ease: Core Skills for Facilitators, Team Leaders and Members..](#)

Please Note links to digital versions (epub or pdf) of required textbooks

This book is a custom print and you will likely not find it on Amazon. You can contact the Pepperdine Bookstore for copies but as they are on campus infrequently it is suggested that you purchase this book digitally at online at <https://www.vitalsource.com/products/arbitration-jay-folberg-dwight-golann-v9781543811254?>

New Sections or changes in adoptions